#### KOHINOOR MILLS LIMITED

REGISTERED OFFICE AND MILLS:

#### NOTICE OF ANNUAL GENERAL MEETING

hereby given that the 36" Annual General Meeting of the Company will be held r. Manga Raiwind Road, District Kasur on Thursday, October 26, 2023 at 2:30 p.r. transact the following Ordinary Business:

- To receive, consider and adopt the Annual Audited Financial Statements of the Compan year ended June 30, 2023, together with the Chairman's Review, Directors' and Auditors'
- To approve final cash dividend for the year ended June 30, 2023 at Rs. 3.00 per ordinary share of Rs. 10/- each i.e., 30.00% as recommended by the Board of Directors.

  3. To appoint auditors for the year ending June 30, 2024 and fix their remunera

  4. To transact any other business of the Company with permission of the Chair
- neration

Thursday, October 5, 2023

By Order of the Board

(MUHAMMAD RIZWAN KHAN)

Kasur: NOTES

1. Closure of Share Transfer Books

Closure of Share Transfer Books
The share transfer books of the Company for Ordinary Shares will remain closed from October 19, 2023 to October 26, 2023 (both days inclusive) for determination of above entitlement and to attend and vote at the Annual General Meeting. Physical transfers and deposit requests under atertal and vice at the Annual General meeting. Physical dartisets and deposit requests under Central Depository System received at the close of business hours on Wednesday, October 18, 2023, by the Company's Shares Registrar Mis.Hameed Majeed Associates (P41, Ltd., HM House, 7 Bank Square, Lahore, will be considered in time for the purpose of above antillement and to determine voting rights of the shareholders for attending the meeting. 2. Shareholders are advised to follow the under mentioned guidelines for attending the meeting:

- Shareholders are advised to tollow the timue intermeter organization details available with the For Attending the Meeting
  a. In case of individuals/joint-account holders, as per registration details available with the Company, shall authenticate his/her/their identity by presenting his/her/their original CNIC or original Passport at the time of attending the meeting.
  b. In case of corporate entity, the board's resolution/ power of attorney with specimen signature of the nominee shall be produced (unless it has been provided earlier) at the time of the

- meeting.

  For Appointing Proxies

  a. Ashareholder entitled to attend and vote at this meeting may appoint any other shareholder as proxy to otherd the meeting and a proxy so appointed shall have the same rights of attending, speaking and voting at the general meeting as are available to the shareholders. A proxy must be a shareholder of the Company,

  b. If a shareholder appoints more than one proxy and more than one instruments of proxy are deposited by a shareholder with the Company, all such instruments of proxy shall be rendered

- deposited by a straterioride with mic Company, as stach instructions to plots year all deteriories of plots year and the company shall attach an attested copy of his/her/their Computerized National Identity Card (CNIC) / Passport with the Proxy Form. The proxy shall produce his/her/their original CNIC or original passport at the time of the meeting.

  d. In case of corporate entity, as per registration details available with the Company the board of Directors' resolution / power of attorney with specimen signature of the nominee should be attached with the proxy form. The nominee shall also produce his/her original CNIC or original passport at the time of the meeting.

  e. The instrument of appointing a proxy must be deposited at the Registered Office of the Company at least 48 hours before the time of the meeting and must be duly stamped, signed and witnessed by two persons, whose names, addresses and CNIC numbers shall be mentioned on the form.

  The form of proxy is attached with this notice and is also available on investor page of website of the Company i.e., www.kohinoormills.com

video Conference Facility
In accordance with the requirements of the Companies Act, 2017, members residing in a city
holding at least 10% of the total paid up share capital may demand the facility of video-link for
participating in the Annual General Meeting. The request for the video-link facility shall be received
by the Shares Registrar at the address given here in above at least 7 days prior to the date of the
meeting on the Standard Form available on the website of the Company.

3. Audited Financial Statements and Notice of Meeting
a) As per notification by the Securities and Exchange Commission of Pakistan vide its SRO 389
(I)/2023 dated March 21, 2023, the Company obtained the approval of shareholders as on
June 20, 2023 for circulation of annual audited financial statements together with the required
reports through OR enabled code and web link which can be downloaded from the following
linkOR code:

http://kohinoormills.com/uploads/financialstatement/ KMLAnnualReport2023.pdf

- b) The notice of meeting is being dispatched to members as per requirements of the Companie Act, on their registered address, containing the QR code and the web link address to view and download the annual audited financial statements together with the reports and documents at all times; and has been also placed on the website of the Company.
- Members' can also opt to obtain the annual audited financial statements and notice of AGM c) Members' can also opt to obtain the annual audited financial statements and notice of AGM through e-mail. In this regard, shareholders are requested to send a written consent by post/courier on a standard request form available on the above mentioned website of the company to Company's Shares Registrar M/s. Harneed Majeed Associates (Pv1) Limited, HM House, 7 Bank Square, Lahore, or by sending a scanned copy of duly filled and signed form by email to Company Secretary at cskmi@kohincormilis.com
  4. Shareholders are requested to notify/submit the undermentioned information and documents, if not earlier provided / notified within 10 days before the entitlement date i.e., Cctober 18, 2023, in the following magner:

- he following manner:

   CDC Investor Account Holders

   CDC Investor Account Holders

   CDC Sub-Account Holders

   CDC Sub-Account Holders

   CDC Sub-Account Holders

   CDC Sub-Account Holders

   Physical Shareholders

   Physical Shareholders

   Mandatory submission of CNIC / NTN: Pursuant to the directives of the Securities and Exchange Commission of Pakistan (SECP). CNIC numbers of shareholders are mandatory. Shareholders are therefore requested to submit a copy of their valid CNIc (in not provided earlier) to Company's Shares Registrar M/s. Hameed Majeed Associates (PV). Limited, HM House, 7 Bank Square, Lahore. Corporate entities are required to send valid and legible copies of their National Tax number (NTN) or NTN certificate(s) and must quote the name of the company and respective folio numbers thereon while sending the copies.

  In case of non-submission of valid and legible copy of CNIC/NTN, the Company will be constrained to withhold the disbusement of dividend ill such time the CNIC/NTN copy is provided to the Shares Registrar of the Company.

  Dividend Mandate: In terms of Section 242 of the Companies Act, 2017, issled companies are required to pay cash dividend only through electronic mode directly into the bank account designated by the entitled shareholders. In order to comply with this requirement, shareholders are therefore requested to immediately provide the dividend mandate Le, name, folio number, bank account number (BAN), title of account, complete mailing address of the company in case of physical shares and to the CDC in case of shares are held electronically. Deduction of Withholding Tax on Dividend: Shareholders who has share Registrar of the company in case of physical shares and to the CDC in case of shares are held electronically. Deduction of Withholding Tax on Dividend: Shareholders who not appearing in ATL and tax on their cash dividend only the order of the shareholder should be accounted to the webbed on their shareholding proportions of privaled shareholder and joint-holder(s) b

	Kohinoor Mills Limited					
Folio/ CDC A/c No.	Total Shares	Principa	l shareholder	Joint Shareholder(s)		
		Name & CNIC #	Shareholding proportion (No of Shares)	Name & CNIC #	Shareholding proportio (No of Shares)	

- Exemptions Deduction of Tax and Zakat on Dividend entitlement: Members who wants to avail the exemptions on their respective dividend entitlement are requested to furnish the following documents to the Company/Shares Registra, if not provided earlier:
   Valid income tax exemption certificate issued by the concerned Commissioner of inland Revenue in order to avail tax exemption under Section 150 of the Income Tax Ordinance, 2001

- Revenue in order to avail tax exemption under Section 150 of the Income Tax Ordinance, 2001 (lax on dividend) where the statutory exemption under clause 47B of Part IV of Second Schedule is available and want to avail exemption under Section 150 of the Ordinance, otherwise tax will be deducted under the provisions of laws.

   Zakat exemption certificate/undertaking as per Zakat & Ushr Ordinance, 1980.

  5. Shareholders' still holding physical shares is/are being notified again that as per Section 72 of the Companies Act, 2017, every existing listed company shall be required to replace its physical shares with book-entry form within a period not exceeding four years from the promulgation of the Act, i.e., May 30, 2017. Shareholders' having physical shares is/are advised to open CDC sub-account with any of the broker or Investor Account directly with CDC to place their physical shares into scrip less form as the trading of physical shares is not permitted as per existing regulations of the Pakistan Stock Exchange. account with any or une viscount into scrip less form as the trading of physical shares is not permitted as per existing of the Pakistan Stock Exchange.

  6. Shareholders are requested to notify change in their mailing address to our Shares Registrar at the
- earness.
  For any query/problem/information, shareholders may contact the Company's Shares Registrar
  M/s. Hameed Majeed Associates (Pvt) Limited, HM House, 7 Bank Square, Lahore, Land Line:
  (00-92-42) 7325081 and 82.

#### رجنزة وفرا اورفزناه كالمزياريا فكاداسة وقردوا يطفح هور لوه نورملز لميثثر 92-42-111-941-941: الا اطلاع سالانه اجلاس عام

بذر بعد بذامطلع کیا جاتا ہے کیکینی کا 36 وال سالاندا جلاس عام، نمیش کے رجنر ؤ دفتر یواقع 8 کلومیشر بالگارائے و غرر و ؤ ، شلع تصور پر برورز جعرات 26

اكتوير 2023 وكودو بير 02:30 بج درج ذيل اموركى انجام دعى كيليم متعقد ووكا-

- 30 جون 2023 رؤمتم بونے والے سال کے لئے کھنی کے سالا مذاکلر فانی شده مالی کوشواروں معدان پرچیئر مین کا جائز و، وائز يكثر زاورة لديار كى رپورش ک دسولی غوروخوش اورمتظوری دیا۔

2- 30 بون 2023 وكرفتم بون واليسال ك لن بورة آف والريكرز ك سفارشات ك مطابق حتى نظر منافع مقسمه برايك-101 رويكا 3.00 روے فی شیئر بینی 30.00 فیصد منظور کرنا۔

> 3- 30 يون 2024 وكوفتم موق والسال ك لخة أفيرز كاتقر راوران كمشامر وكالعين -جعرات 105 كوير 2023 و

(محررضوان غان) عيني يكروى

تكم يورو

صص التلى كما يوب كى بندش

سمجنی کا حسن مثلی تن میں 19 اکتوبر 2023 و 26 اکتوبر 2023 و (مشمول پر دولایا س) سالا خداجان عام میں شرکت اور دوٹ کے قبین سے لئے بعد ر جن گی۔ اوی منتقلیاں اور مقرل کی بیاز زی سلم کے تحت فی بیازے ورخواہیں کمپنی کے ٹیمتر دہنرار لینی میسر زمید مجیدا بیوی ایس (برائیویٹ) کمپیٹر، انتا ايم اوس 7 بيك اسكوائر ، الا بورك إلى بروز بده ، 18 أكور 2023 وكارو بارك اختام كل موسول بوف والى اجلاس من شركت ك ك تعص داران کے دونگ حقوق کے تعین کے لئے بروقت تصور ہوگئی۔

صعى داران كوجات بكراجلان شي شركت كے لئے درئ ولي كائي النزى بى دى كري،

اجلای ش شركت كے لئے: بھورت افراد امشر کداکاؤن بولڈرز مینی کے ہاں وستیاب رجنزیش تصیات کے مطابق ، اجلاس میں شرکت کے وقت اینااصل CNIC یا

اسل پاسپورٹ ویش کرے اپی شاخت دابت کرے گا۔ b- کارپوریٹ اینٹنی کاصورے میں ، بورڈ کی قرار داوا مقار نا مدمد ما مزدہ کے شموند وسخط اجلاس کے وقت فراہم کرنا ہونگے (اگر پہلے میرانیس کئے گئے)۔ پاکسیو مقردکرنے کے:

ے اپنیاں اُرا کی حرک اوروٹ ویٹ ویٹ کا الم تھیں وارکی ویکڑھیں والوائی نہائے ترکت اوروٹ ویٹ کیلے اپنا یا کی حقر کرکٹا ہے اوراس میں مارٹ کا مقروبیا کی کا جال مام میں خرکت کنز یاوروٹ رینے کہائے ہی احقرق ماحل دیکھے ہے کہ حقوق واکورٹیل ہیں۔ یا کی الازگ كىنى كاتعص دار بونا چائے۔

b- اگرایک صعن دارایک سے زیادہ پراکس مقرر کرتا ہے اور کھنی کے ہال صعن دار کی طرف سے پراکس کے ایک سے زیادہ آلات جع کرا ہے جاتے ين الويراكي كالية تمام آلات فيركاراً مدهوجا كي ك-

المدورت افراد امشترك وللرز مميني كم بال دسياب وجويش تنسيلات كم طابق تعمل داران راكى قادم كم جراوات كم يوارا وقوى شاقى كارة (CNIC) ليا ميورث كي مسيدة. كا في شفك كرك ويا كار الإلاس كوفت ابناصل CNIC العمل يا ميورث مياكر ي

b- کارپورید استنگی کی صورت میں بھی کے ہاں دستیاب دہ طریق تضیات کے مطابق بود آف وائر بھرز کی قرارداد اعتار نامد معدنا مرده ک موندوستوا راکی فادم کے مراہ تع کرایا جانا جائے۔ ناح دوا جائ کے وقت اپنااصل CNIC یا صل پاسپورٹ بھی مہیا کرے گا۔

e- پراکی تقرری کے آلات کھنی کر جنر ڈوفتر میں اجلاس کے وقت ہے کم از کم 48 گھٹے لگل از آج کرائے جانے جا ایکن اور با قاعدہ میراورد حظ شدواوردوافرادے گوائی شدہ ہونے جائیں، جن کتام، ہے اور CNIC فبرز فارم برقرم شدہ ہو گئے۔

پراکسی فارماوٹس بڈاکے ہمراد فسلک ہے اور کمیٹی کی ویب سائٹ کیٹن www.kohinoormills.com کے انویسٹر چھے پر بھی دستیاب ہے۔ وديكا فرنس كذريع شركت کھینزا کیک 2017 کے نقاضوں کے مطابق ،شہرش رہنے والے ممبران کل اداشد شیئر کمیٹل کے تم از تم کا10 شیم ہولڈنگ ارکان سالانہ اجلاس عام بن مراک کے دو واقع کی بدار کا معالیہ کرسط ہوں کی گاہ ہا سات پر دخیا ہداری قام پر دو واقع کی بولٹ کے لئے در قواست اور دیے کے بید چیشتر متر وارکا اغذا کی تاریخ کی آرگم ان معمل موسانی میائے۔

آ أف شده مالى حمليات اوروش اجاس a- کیکورٹیز ایٹر انجینے کیشن آف یاکتان کے جاری کردہ او فیکیش بروئے 2023 (I) 389 (SRO) مورید 21 ماری 2023 کے مطابق ، تھنی نے سالا شاطر ہائی شدہ مالی کوشواروں معدمطلوبر بورش QR ان ایمل کوڈاورویب لنگ کے ذریعے تنظی کے لئے 20 جون 2023 کو نصص داران كى مظورى ماصل كى جودرج و يل الك / QR كود عددا والواكى ماسكتى بين: 

### http://kohinoormills.com/uploads/financialstatement/ KMLAnnualReport2023.pdf

0- اجلاس کا نوش بخرس اسان نظر خلی شده بالی کوهارے بحرارہ روز مورد احتاج روقت خارهداد ذاؤن لواک کے AD کوااوروپ انگ بلدش ایران کوان کے درجر ذایار دیش براسرال کیا جار ہا ہا اور کشون کی دیب سائٹ پریکن کھودیا گیا ہے۔ 2- میران سالاند بختی شده بایان کوخوارے ادولوش AGM ان کس کے ذریعے کی ماسم کر سکتے ہیں۔ بات خوانش جسمی واران سے درخواست

بے کسٹن کا خاروہ بالاویب مائٹ پرسٹیاب میٹیز دورخواست فام برقورین مضامندی بذر دید ڈاک اور کیزیر کئی سے قبر رہ فراوش راتبر دیمید ایسوی ایش (میانے بٹ ) لمیلئز ، انگر ایم بالایس ، 7 بینک اسکوائز ، نامورکو یا با قامه دئے اور دسخط شدرہ فام مرکز سینس شدہ کابی برا رہدای شمل cskml@kohinoormills.comپرٹین بیکرزی کوارسال کریں۔

صعيى داران سے درخواست كدورى فريل معلومات اوردرستاويدات، أكر بيط فرائم اسطاح ثين كيا كيا تو ، استبقاق كي تاريخ يعن 18 أكتوبر 2023 ے فل 10 ووں كا عدم دورول اعاد على مطاع اقع كرائيں۔

- . ئۇئىللۇيغراكادىك بوللىد ئۇئىللۇيغراكادىك برومز(IAS)كىل
- $\frac{1}{2}$   $\frac{1$
- CNIC \_ کا میمان بیش کو ایدان سیکر ایدار شیخ کی میش آن را کتاب (SECP) کی بدایا سے ک میان شیخ معلق در است کی بیش آن میش معلق در است کی بیش کی در است می میل سیکر در است می بیش کی روست می میل میکرد است می میل سیکرد می کشود کی بیش کی در است می میل میکرد است می میل میکرد است می میکرد می میکرد است می میکرد می میکرد می میکرد است می میکرد است می میکرد است می میکرد است میکرد است می میکرد می میکرد است میکرد قرى كلى فبر (NTN) NTN مرفظيف كي مؤثراورواضح كايال يجيع كي شرورت باوركابيان يجيع وت مجنى كانام اور معلقة فوليفبرز كاحواله ویناضروری ہے۔

NTN/CNIC كى مؤثر اورواضي كالي فتل تدكروائے كي صورت شيء كيني اس وقت تك اليديشية كالتيم كورو كے كے ليے مجبور وركي وب تك ك NTN/CNIC كاني مجنى كي ثير در جدو اركافر ايم يين كروى جاتى -

ر الموادر المو الموادر المواد روه می است کا در این کار بیدان کا میکند او با میکند کا بیدان کا بیدان کا بیدان کا بیدان کا بیدان کا کودان کا س مینی سن کان دا در این کار بیدان کا و میدان کا بیدان کا بیدان کا این بیدان کا بیدان میان کا بیدان کا کودان کا س را بیدان و در میلان میسی کام کار فران شیخ دانداز جوه کرز ویسان کودان کی بال بیداره این با ساز کار کار فران کاری 2- کار بیدان کار میکند کار کار نام میکند و جوه کرز ویسان کودان کی بال میداده این بات کردان کاری کار

وقت ان كتام الف في آرك ويب ماعت رفراجم كروه تاز وترين ال في ايل شي درج بين الصورت ديكرا يستشير بوللدرز كيش ويديدية ليس 15% كى يجائے 30%كى شرح سے كوئى كى جائے كى۔

ان این کیار کی طرف می بادی کردووشا حت کے مطابق عشور کھور پہلے مصص رکتے والے شیخر بولاروز کے لیے، دو بولڈنگ میکس کا تین والیور طور پران کے نامول پڑھمس کی جیٹیٹ کے مطابق کیا جائے گاہ بڑکہ پر پائٹر انٹر بولڈنٹر کے ساتھ ساتھ مشرکہ بولڈنڈٹ کے اس کے شیخر بولڈنگ ے خامب کی بنیاد پر غاہر ہوں گے۔ لبذا، تمام حمص یافتظان جو مختر کے خور رجھ میں رکھتے ہیں، پرٹیل شیئر ہولڈراور جوائف ہولڈر کے شیئر بولد يك تاسب ماد ي شير رجر اركوري طور رقرابم كرنا ضرورى ب:

		والوالولا	nos		50
جوا تحث شيئز مولدرز		رنيل شيئر مولار		كل شيئرز	فولد/CDC الاوت فير
شيز بولد مگري تاب (حص کي تعديد)	# CNIC APE	شیر بولد مگ کاتناسب (صص کا تعداد)	# CNIC age		
Owoto	-	(30000	-		

e- التلى ويد يلد التعقاق ريكس اورد كو وى كوتى: جومبران اليد متطلقة ويديد بند التحقاق براتشى ماصل كرنا جاج بين ان درخوات كى جاتى

تصص یافتان جواجمی تک مادی صص رکعتے ہیں کو دوبار ومطلع کیا جار ہا ہے کہ کینٹرا کیک ،2017 کے پیشن 72 کے مطابق ، ہرموجو دول کو کہنی کوایت مادى معمل كوا يك ع مّان يعن 30 مى ، 2017 ي جارسال ي زياده نيس كاندت كاندر مادى معمى ركف والتعمى إفتان كواين مادى تقعص سکرپ لیس شکل میں تبدیل کرنے کے لئے کمی بھی بروکر کے ہاں ی ڈی ہی سب اکاؤنٹ یا براہ راست ی ڈی می کے ہاں انولیسرا اکاؤنٹ کو لئے کی ترفیب وی جاتی ہے کیونکہ پاکستان اسلاک میجھے کے موجود وقواعد کے مطابق مادی صفعی کی تجارت کی اجازت فیس ہے۔

تصص داران ے درخواست ہے کہ اپنے چنول میں کمی تبدیلی کے بارے میں تاریث میٹر رجز ارکونی الغور مطلع فرمائنیں۔ سى استشارا سئلد ا معلومات كے لئے جھعى داران مينى ئے شيئر زرجىرارىيىر زميد جيدايوى ايش (پرائيويت) لىديش الىجا ايس، 7 بينك اسكوائر ، كا دور لينذ لاكن: 37235081 and 82 (42-90-90) يرد البلدكر يحت بين-



### **KOHINOOR MILLS LIMITED**

**REGISTERED OFFICE AND MILLS:** 8th K.M. Manga Raiwind Road, District Kasur. Tel: 092-42-36369340 UAN 92-42-111-941-941 Cell: 092-333-4998801-10 Fax: 092-42-35395064

Corp./KML/23/78 October 20, 2023

The General Manager
Pakistan Stock Exchange Limited
Stock Exchange Building
Stock Exchange Road
KARACHI

Through: PUCAR & Courier

REVISED

Subject: ANNUAL CORPORATE BRIEFING SESSION FOR THE YEAR ENDED JUNE 30, 2023

Dear Sir.

In compliance to Exchange Notice Number PSX/N-654 dated May 23, 2019, we are pleased to inform that Corporate Briefing Session (CBS) for the year ended June 30, 2023 of Kohinoor Mills Limited (the Company) will be held on Thursday, October 26, 2023 at 3:00 p.m.

The Session will be held to brief the analyst community and shareholders about financial performance of the Company, business operations, and future outlook in order to fulfill the requirements of PSX Notice PSX/N-1160 dated November 18, 2022. The leaflet for CBS along with presentation is attached herewith and has also been placed on the website of the company i.e., www.kohinoormills.com.

You may please inform the TRE Certificate Holders of the Exchange accordingly.

Yours truly,

For Kohinoor Mills Limited

**MUHAMMAD RIZWAN KHAN** 

Company Secretary

**ENCL**: As above



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### **INVITATION**

#### **Annual**

## **Corporate Briefing Session**

For the year ended June 30, 2023

Shareholders and Analyst community are hereby cordially invited to attend the Corporate Briefing Session of Kohinoor Mills Limited to be held on Thursday, October 26, 2023 at 3:00 p.m. Participants opting to attend the Session physically may reach the Registered Office of the Company situated at 8 Kilometer Manga Raiwind Road, District Kasur at least fifteen minutes before the Session and must produce their valid identification/CNIC. However, participants wishing to attend the Session through electronic means must follow the below mentioned guideline:

The Chief Executive and Chief Financial Officer along with Senior Management team will brief the audience on Company's business operations, financial performance for the year ended June 30, 2023 and future outlook of the Company. The schedule of the Session is as under:

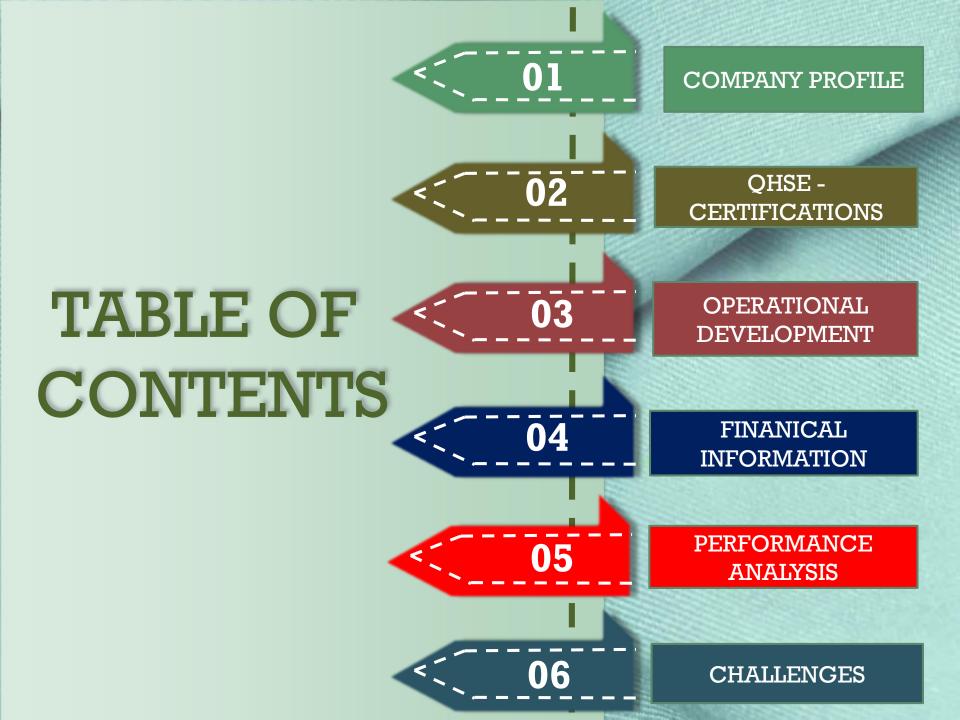
Date:	Thursday, October 26, 2023
Mode:	Physically and Through Video Conferencing
Presentation:	3:05 p.m.
Question & Answer session:	3:25 p.m.
Registration process:	SHAREHOLDERS
	The shareholders who wish to register in the Session through video link facility are required to provide their Name, Folio Number/CDC Account Number, e-mail Address and mobile Number in an email to <a href="mailto:cskml@kohinoomills.com">cskml@kohinoomills.com</a> with subject "Registration for Kohinoor Mills Limited Corporate Briefing Session 2023". Video link login credentials will be shared with the shareholders whose email contain all required particulars and are received before 4:00 p.m. on Wednesday, October 25, 2023, at the e-mail address provided above.
	ANALYSTS
	The analysts who wish to register in the Session through video link facility are required to provide their Name, E-mail Address and mobile Number and Name of the Institution they represent in an email to <a href="mailto:cskml@kohinoomiils.com">cskml@kohinoomiils.com</a> with subject "Registration for Kohinoor Mills Limited Corporate Briefing Session 2023". Video link login credentials will be shared with the analysts whose email contain all required particulars and are received before 4:00 p.m. on Wednesday, October 25, 2023, at the email address provided above

www.kohinoormills.com



# WELCOME

Corporate Briefing Session 2023

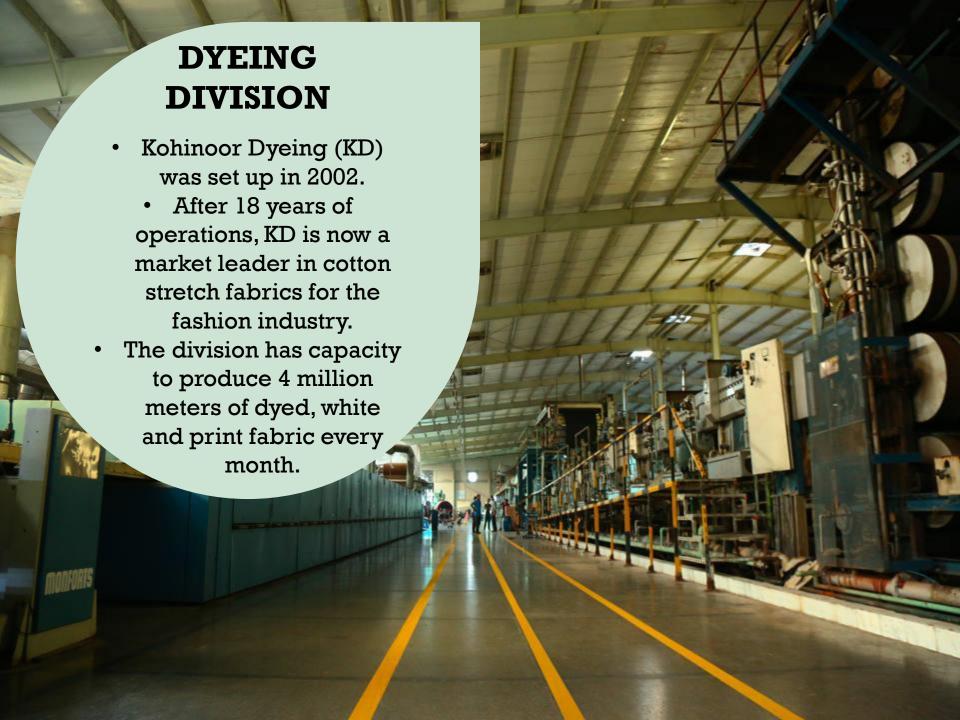


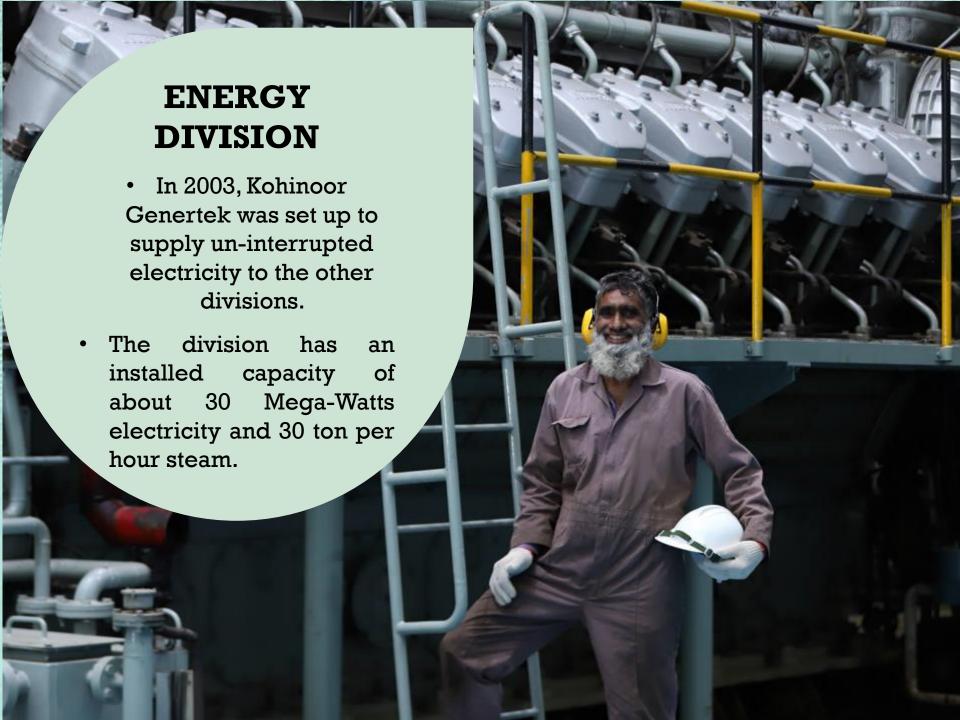
## COMPANY PROFILE

- KML was incorporation in 1987 as a small weaving mill. Over the last 36 years, KML has evolved into one of the Pakistan largest vertically integrated textile operations with approx.
   2,059 employees and annual turnover of PKR 28 Billion.
- The company is involved in three major businesses;
   Weaving, Dyeing & finishing and Energy.

# KOHINOOR MILLS









# **QHSE** - Certifications









# Key Strategic & Operational Development

Generation of Steam from agricultural biomass









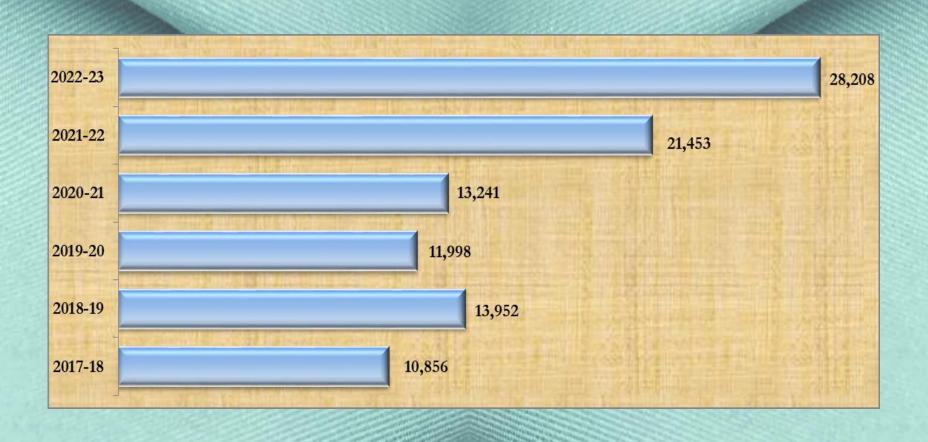
# KML –Financial Results

PARTICULARS	2022-23	2021-22
图 1000 新华达特 图 1000 新	Rs. 000'	Rs. 000'
SALES	28,208,445	21,452,848
COST OF GOODS SOLD	22,341,281	18,006,175
GROSS PROFIT / (LOSS)	5,867,164	3,446,673
GROSS PROFIT (%)	20.80%	16.07%
ADMIN EXPENSES	702,705	474,068
SELLING EXPENSES	1,369,765	1,100,121
OTHER CHARGES	331,308	303,439
	2,403,779	1,877,628
OPERATING PROFIT / (LOSS)	3,463,385	1,569,045
OTHER INCOME	236,021	135,336
	3,699,406	1,704,380
FINANCIAL CHARGES	1,249,473	482,136
PROFIT/(LOSS) BEFORE TAXATION	2,449,933	1,222,245
PROVISION FOR TAXATION	448,422	293,872
PROFIT/(LOSS) AFTER TAXATION	2,001,511	928,373
NET PROFIT (%)	7.10%	4.33%

Particulars	Rs. Millions			
1 articulars	2022-23	2021-22	Variance	
Revenue	28,208	21,453	<b>1</b> 31%	
Gross Profit	5,867	3,447	<b>1</b> 70%	
EBITDA	3,699	1,704	<b>117</b> %	
Net Profit	2,002	928	<b>1</b> 16%	
EPS	39.31	18.24	<b>1</b> 16%,	

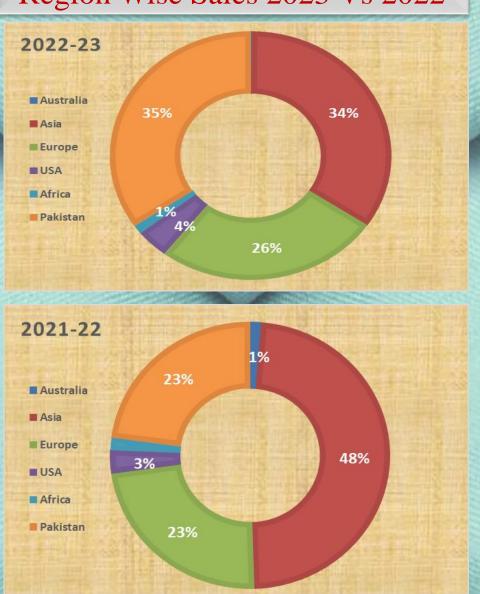








## Region Wise Sales 2023 Vs 2022





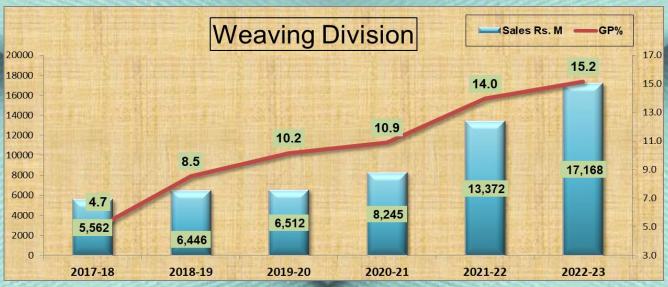
### Production & Sales (Million Meters)







### **Division Wise Sales**



















# Challenges

#### Global Challenges Shrink Pakistan's Exports

Inflation and surging energy costs forced consumers in key markets like EUROPE and USA to cut spending, causing a drop in Pakistan's exports.

# Energy Tariff and RLNG Supply Issues

The lack of regionally competitive energy tariffs for electricity and the consistent supply of RLNG to the textile sector hampering textile sector's competitiveness in the regional market.

#### **Interest Rate Escalation**

Linking the interest rates on LTFF/ERF with the Policy rates, escalated from 10% to 19%, coupled with the policy rate itself climbing from 13.75% to 22%, has significantly curtailed the textile sector's bottom line.

#### Political Instability Impeding Pakistan's Textile Industry Growth

Frequent government changes and policy uncertainty hinder Pakistan's textile sector, impacting production, exports, and profitability.

# **Exchange Rate Fluctuations**

Strengthening of PKR against USD poses a significant threat to the profit margins of textile companies focused on exports.

